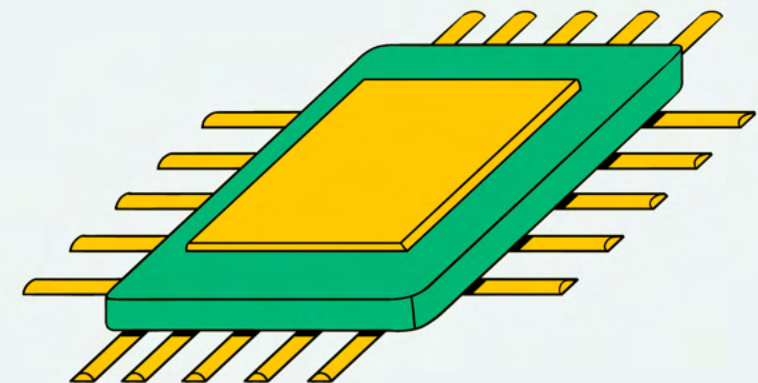


AI TOOLS FOR REAL-TIME BUSINESS EFFICIENCY & PROFITABILITY

**A PRACTICAL GUIDE FOR
SMALL BUSINESSES**

PRESENTED BY:

ELOY YNDIGOYEN



INTRODUCTION - ELOY YNDIGOYEN

Industry Experience



NAUTICAL MILE LLC
WE LEARN FOR THE FUTURE

Education



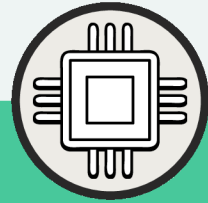
THE EVOLUTION OF EFFICIENCY



AI TOOLS FOR OPERATIONAL EFFICIENCY

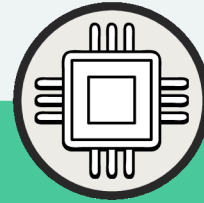


THE SIX DRIVERS: FROM STREAMLINING TO AUTOMATION



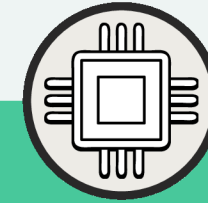
EFFICIENCY

Wasted Time in
Hiring and Manual
Processes



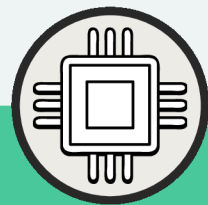
ENGAGEMENT

Employee
Satisfaction and
Retention



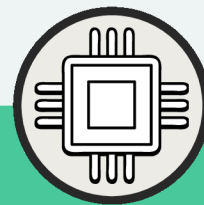
SPEED

Time to Hire and
Cost of Delays



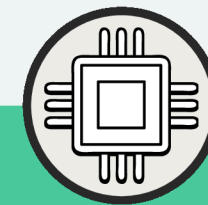
RISK

Cost of a Bad Hire



PRODUCTIVITY

Productivity Boost
from Automation

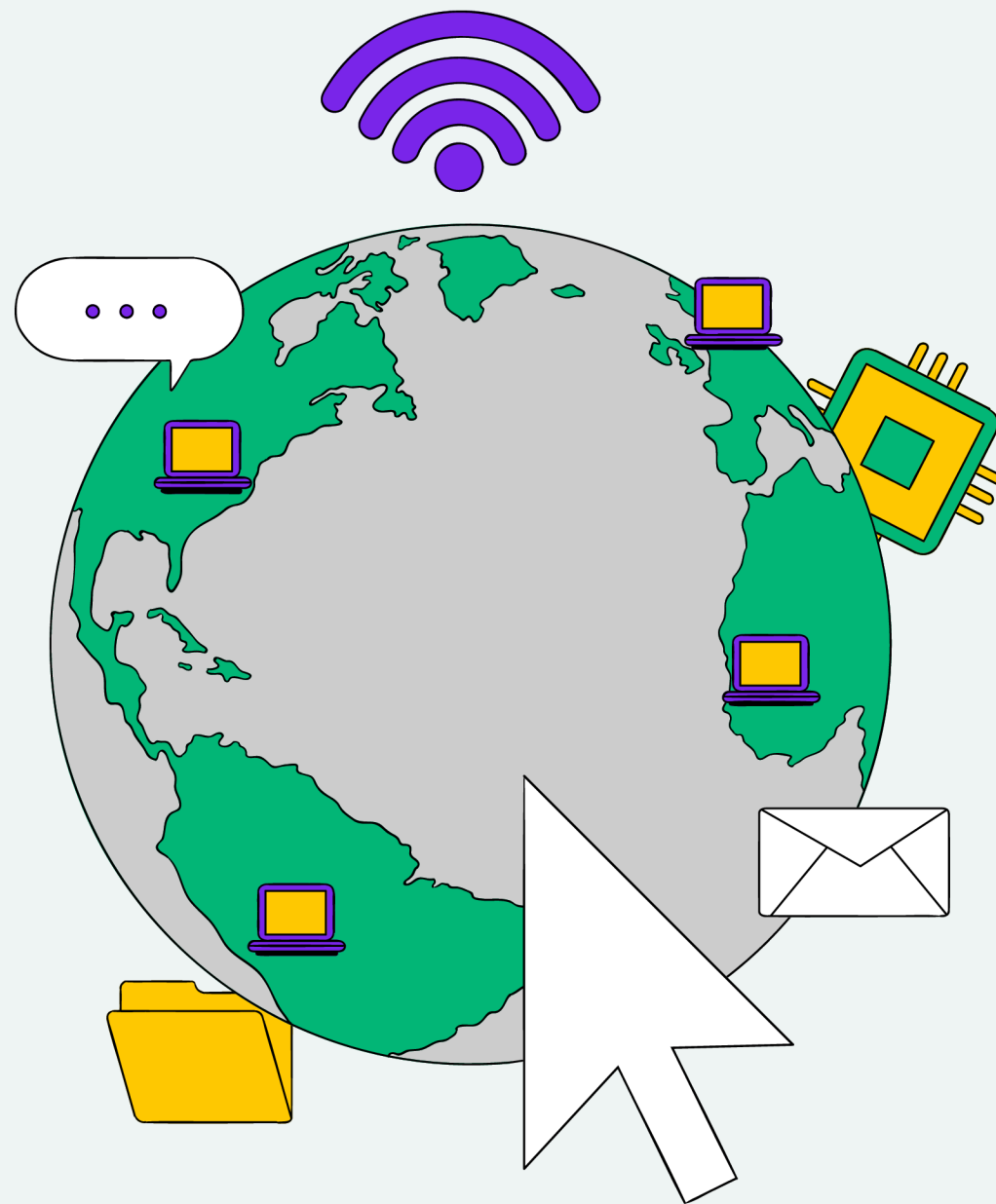


RETENTION

Financial Impact of
Turnover

CHALLENGES & INEFFICIENCIES

To fully leverage AI, you first need to tackle existing challenges. At **Spread The Love**, manual order handling, invoicing, and customer communication processes can create delays and inefficiencies.



- **High Risk of Human Error and Delays:** Manual data entry, order processing, and invoicing increase the likelihood of mistakes and cause delays, leading to customer dissatisfaction and potential revenue loss.
- **Time-Consuming and Resource-Intensive:** Relying on manual steps for inventory checks, shipment tracking, and follow-ups consumes significant time and effort, limiting productivity and scalability.

MEET ZACH, SR. OPERATIONS MANAGER AT STL



Manual Data Entry



Order Tracking Discrepancies



Inconsistent Inventory Updates



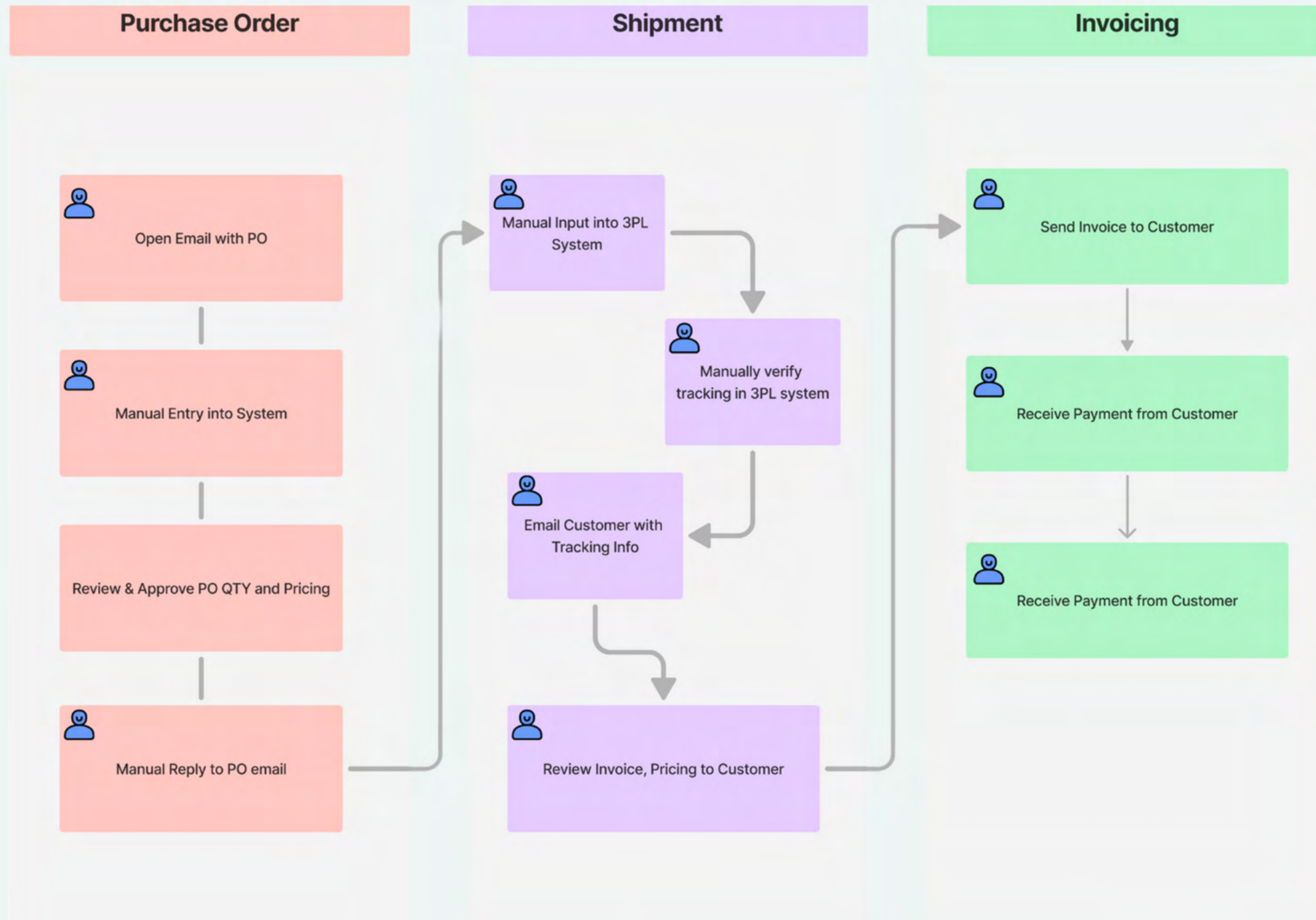
Time-Consuming Invoicing



Lack of Strategic Focus



INEFFICIENT MANUAL WORKFLOW: THE NEED FOR CHANGE



INTRODUCING DOSS: YOUR AI-POWERED AUTOMATION SOLUTION



Doss is an AI-powered automation tool designed to streamline your business operations by reducing manual work, increasing accuracy, and enhancing efficiency.

Doss seamlessly integrates into your existing systems, enhancing operational efficiency without disrupting your current workflows.

Key Features:

- AI-driven order processing
- Automated invoicing and payment tracking
- Real-time inventory management
- Automated customer communication and updates

DOSS IN ACTION: SALES ORDERS

Search...

⌘K

Wholesale Orders

Create Sales Order

Local

+

Search

Filter

Views

Global

US Wholesalers

West Coast

East Coast

Needs Invoice

Refunds

#	Label	Issue Date	Location T...	Action	Date Sent...	Address to
>	UTO239840	07/24/2024	Trader Joe's	Send Invoice	07/24/2024	1345 Washin
>	UTO239839	07/27/2024	US Foods	Send Invoice	07/24/2024	2459 Portlar
>	UTO239838	07/26/2024	Empty	Mark Paid	07/24/2024	542 Sand Hil
>	UTO239837	07/25/2024	US Foods	Mark Paid	07/24/2024	6456 Mempl
>	UTO239836	07/24/2024	Trader Joe's	Send Invoice	07/24/2024	684 Mission
>	UTO239835	07/24/2024	Costco	Send Invoice	07/24/2024	8976 South :
>	UTO239834	07/23/2024	US Foods	Send Invoice	07/18/2024	2459 Portlar
>	UTO239833	07/23/2024	Costco	Refund	07/18/2024	8976 South :

Activity

Add comment

Today

Casey created comment 2hr

@Zac can we chat later today about that invoice I see you sent? Thanks!

4 replies

Yesterday

Casey created comment 2hr

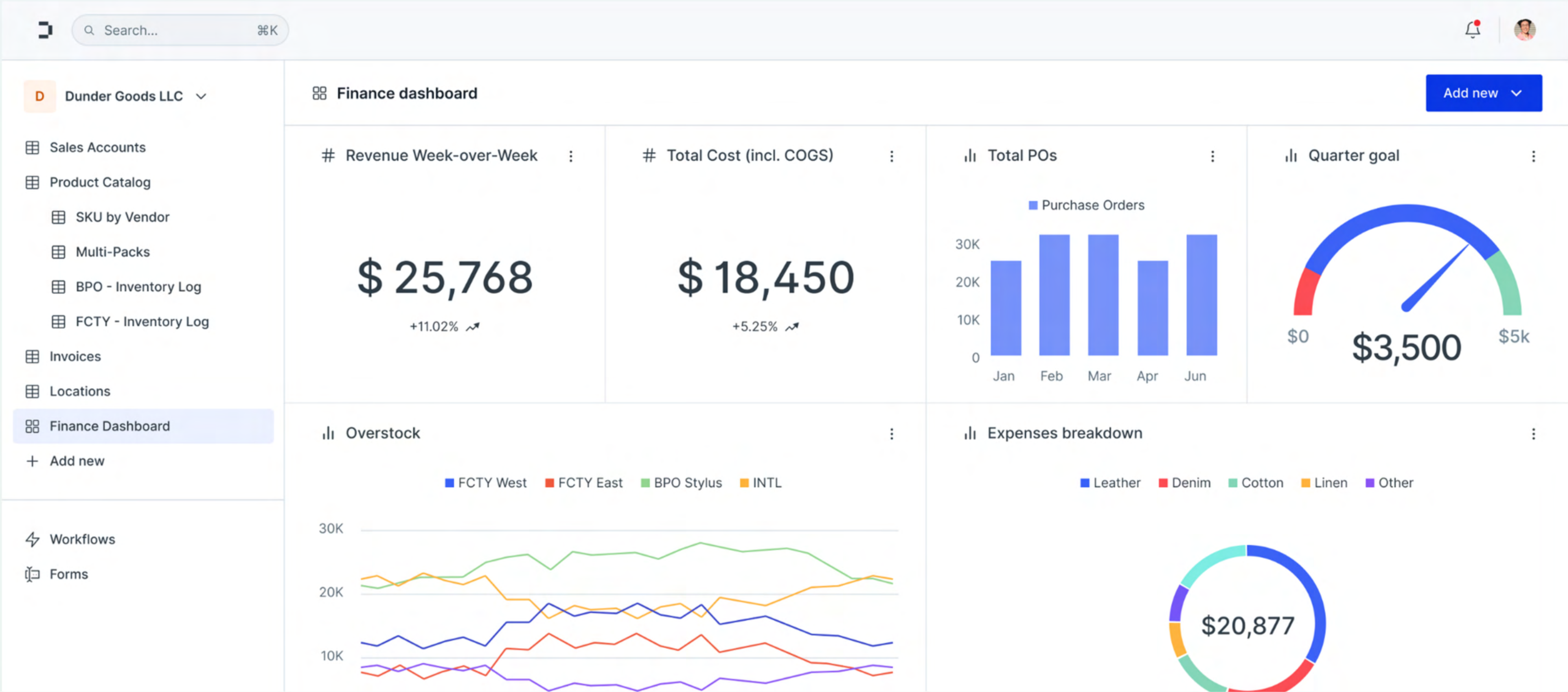
Hey guys! I saw a workflow failed on Friday and want to let you know I am starting it again tomorrow. fingers crossed

4 replies

Zac created comment 2hr

Created a workflow a few hours ago. Note to self to check

DOSS IN ACTION: FINANCE DASHBOARDS



DOSS IN ACTION: ORDER MGMT / TRACKING

APAC WH

US/CA 3PL

EU 3PL

+

Easily add custom fields

Filter

Order ID	Customer ID	Order Type	Status	Qty	Total (\$)	
> ABF9BA73-058B...	MakoReel	E-Commerce	Delivered	550	\$596,784.24	
> 7E978295-C350...	MakoReel	E-Commerce	In Transit	10	\$180.28	
> B10F2AFC-D04A...	MakoReel	E-Commerce	In Transit	4500	\$10,911,248.08	
> 959D3E3E-90CC...	UNFI	E-Commerce	In Transit	200	\$209.69	
> 022170EA-2465-...	UNFI	E-Commerce	Delivered	220	\$250.83	
> 170D3461-B4D3...	Oakland Airport	E-Commerce	In Transit	561	\$2,012,239.88	
> 6E3D1DC9-4401...	Oakland Airport	E-Commerce	Delivered	0	--	
> 846FB4BD-4118-...	Doss	E-Commerce	Pending	90	\$579,952.22	

Edit Field

Type

Link

Label

Tracking # Link

☐ Required

☐ Show Link Preview

Tracking # Link

#1Z2430958204986

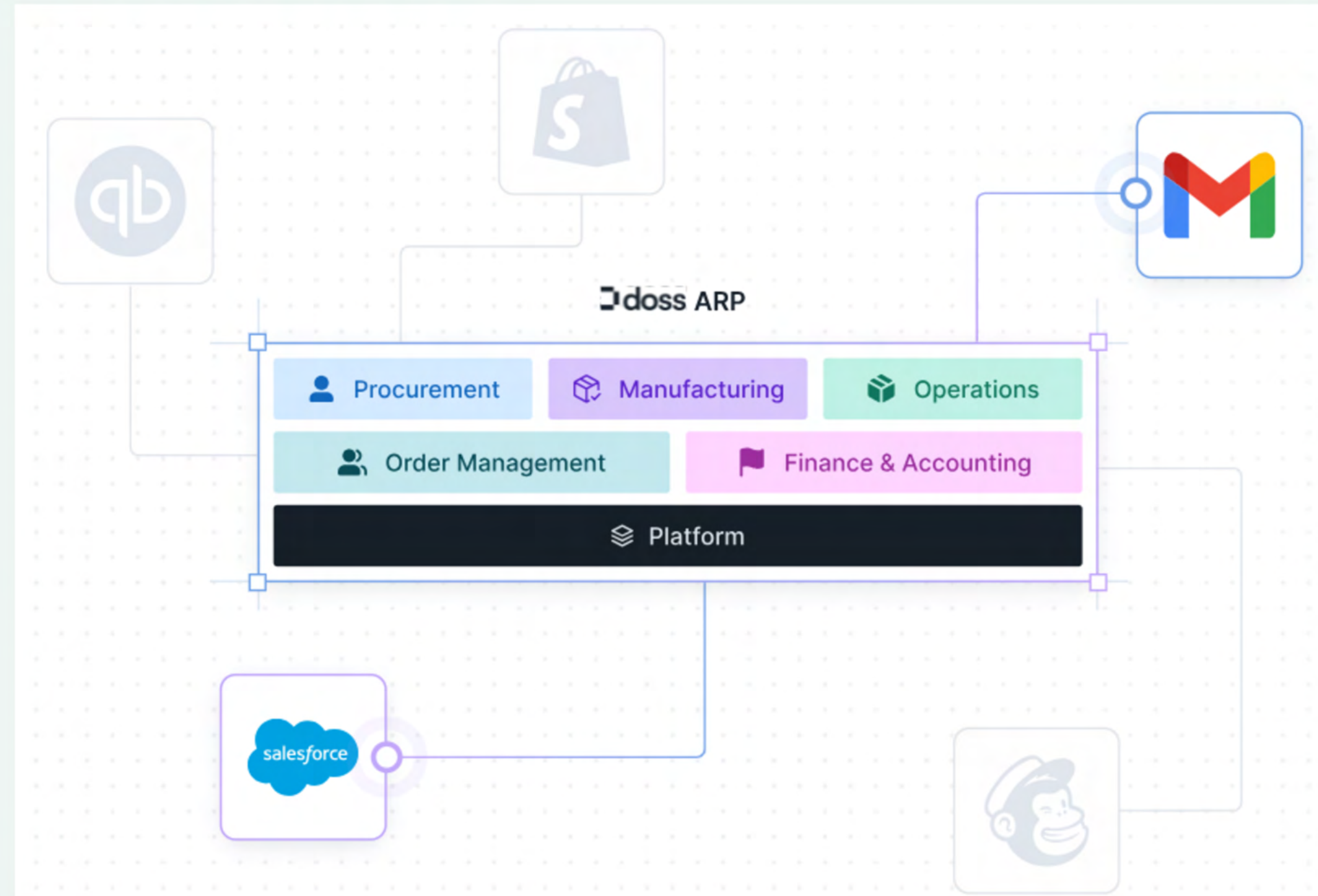
#1Z2409258340958

#1Z3249802309243

#1Z2398402918232

#1Z0284738959238

DOSS INTEGRATES SEAMLESSLY WITH YOUR EXISTING SOFTWARE



ZACH IS HAPPY TOO!

- Retain Top Talent
- Foster Career Growth
- Lower Turnover
- Boost Productivity
- Improved Work-Life Balance
- Reduced Burnout
- Increased Focus on Strategic Goals



AFTER IMPLEMENTING DOSS

HUMAN VS AI

- AI Handles Repetitive Tasks
- Humans Focus on Strategic Activities
- Collaborative Workflow Between AI and Humans

TEAM DYNAMICS

- Increased Capacity for Innovation
- Greater Ownership and Accountability
- Enhanced Skill Development

BUSINESS IMPACT

- Order Processing Time Reduced by 12x
- Operational Efficiency Increased by Streamlining Workflows
- Cost Savings Achieved Through Automation and Error Reduction



QUESTIONS AND ANSWERS

Your insights and questions are highly valuable to me, and I want to create an engaging and interactive session. Please feel free to send me your questions and concerns for clarification.

Nautical Mile LLC

eloy.yndigoyen@gmail.com

516-319-0225

