

June 13, 2023

BOARD OF DIRECTOR'S MEETING

ARIZONA
COMMERCE AUTHORITY



FISCAL YEAR 2023 YTD RESULTS

PROJECTS

81

NEW JOBS

23,532

AVERAGE WAGE

\$74,581

CAPEX

\$40.4B

TARGET INDUSTRIES	TECHNOLOGY & INNOVATION	CONSUMER PRODUCTS & SERVICES	AEROSPACE & DEFENSE	BUSINESS & FINANCIAL SERVICES	BIOSCIENCE & HEALTHCARE	NATURAL RESOURCES	LOGISTICS
BY JOBS	34%	30%	23%	3%	5%	3%	2%
BY PROJECTS	38%	35%	14%	2%	4%	5%	2%

SOUTHWEST



6,877 NEW JOBS
\$3.8B CAPEX

INTERNATIONAL



5,073 NEW JOBS
\$30.8B CAPEX

CALIFORNIA



4,981 NEW JOBS
\$2.3B CAPEX

EAST



4,236 NEW JOBS
\$1.6B CAPEX

MIDWEST



1,184 NEW JOBS
\$501.5M CAPEX

SOUTHEAST



829 NEW JOBS
\$1.2B CAPEX

WEST



352 NEW JOBS
\$108.8M CAPEX

Represents total numbers

FISCAL YEAR 2023 ACA CLIENT ACTIVITY

Business Attraction & Expansion



Not all client logos represented

SELECTUSA DELEGATION

4,900

SelectUSA
Attendees

83

International Markets
Represented

250+

International Dignitaries & Business
Leaders at Arizona Reception

2023

May 1-4

SELECTUSA INVESTMENT SUMMIT



Breaking
ground
and
breaking
records.

ARIZONA



2023
PROJECT
OF THE YEAR
AWARD WINNER

• AREA DEVELOPMENT •



2023
GOLD
SHOVEL
AWARD WINNER

• AREA DEVELOPMENT •

PLUG AND PLAY PARTNERS



ADVANCED MANUFACTURING PROGRAM

Workforce Training, Supply Chain Visibility, Predictive Maintenance, Robotics and Automation

Honeywell
AEROSPACE

intel[®]



Raytheon
Missiles & Defense

EXPANDING ARIZONA'S GLOBAL FOOTPRINT

\$1M

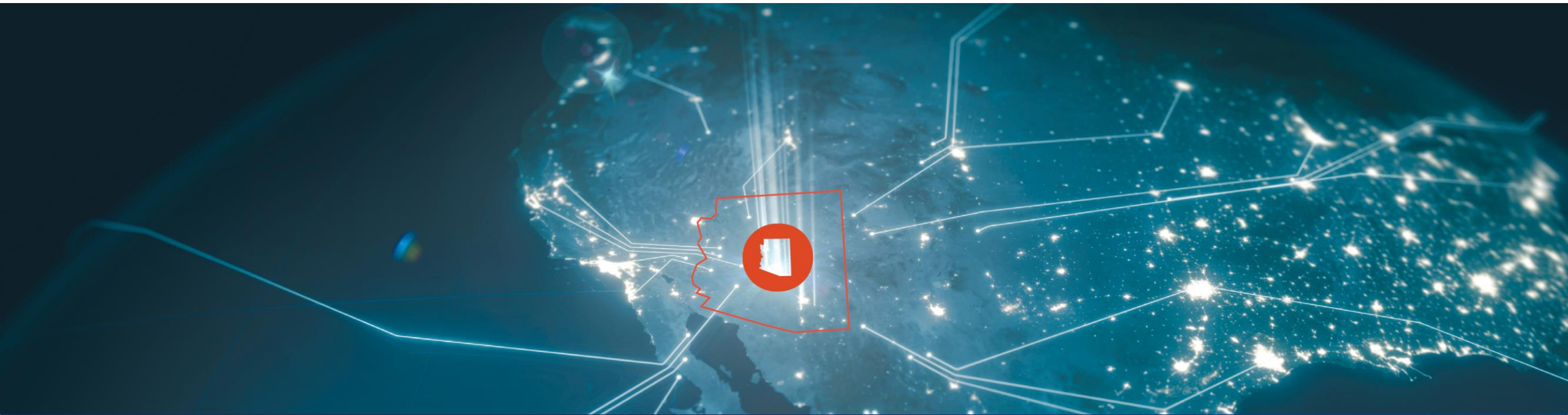
**ARIZONA STATE TRADE
EXPANSION PROGRAM**

\$750K

**ESTABLISH INDO-PACIFIC
TRADE & INVESTMENT OFFICE**

\$750K

**ESTABLISH CANADA
TRADE & INVESTMENT OFFICE**



ACA PIPELINE UPDATES



TOTAL PIPELINE BY PROJECT TYPE

Business Attraction & Expansion

MANUFACTURING	HEADQUARTERS	OFFICE	LOGISTICS	DATA CENTER	RESEARCH & DEVELOPMENT
262 PROJECTS	39 PROJECTS	25 PROJECTS	25 PROJECTS	14 PROJECTS	4 PROJECTS
JOB: 127,952 \$326.2B CAPEX WAGES: \$60,828	JOB: 8,200 \$9.7B CAPEX WAGES: \$69,856	JOB: 8,387 \$519.1M CAPEX WAGES: \$75,699	JOB: 4,114 \$1.4B CAPEX WAGES: \$47,050	JOB: 1,890 \$36.1B CAPEX WAGES: \$81,571	JOB: 3,818 \$3.9B CAPEX WAGES: \$93,780
	TOTAL	381 PROJECTS \$379.1B CAPEX	155,493 JOBS \$62,831 WAGES		

LEVERAGING GLOBAL EVENTS

SUMMER 2023



June 19-25, 2023 • Paris, France



June 22, 2023 • Stuttgart, Germany



July 11-13, 2023 • San Francisco, CA



THANK YOU

ACA Board of Directors Meeting

ARIZONA
COMMERCE AUTHORITY

