

ARIZONA COMPETES FUND

Released October 25, 2013

Pursuant to A.R.S. §41-1545 *et seq.*, the Arizona Commerce Authority (ACA) administers the Arizona Competes Fund. Under A.R.S. §41-1545.02, grants from the Arizona Competes Fund may be used for (i) attracting, expanding or retaining Arizona businesses; and (ii) supporting and advancing programs and projects for rural businesses, small businesses and business development that enhance economic development. The ACA's fiscal year 2014 is July 1, 2013 through June 30, 2014.

Quarterly Report

Below is a summary of quarterly activity under the Arizona Competes Fund during fiscal year 2014.

1st Quarter (7/1/13 through 9/30/13)

Attracting, expanding or retaining Arizona basic enterprises (A.R.S. § 41-1545.02(A)(1)):

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|-------------------------------|-----------------------|
| 1. Grantee: | Hotchalk, Inc. |
| Awarded: | \$1,250,000 |
| Projected Jobs: | 595 (NAICS 611699) |
| Average Wage: | \$68,000 |
| Health Insurance: | 65% paid by company |
| Potential Capital Investment: | \$3,300,000 |
| 2. Grantee: | ZocDoc, Inc. |
| Awarded: | \$750,000 |
| Projected Jobs: | 634 (NAICS 621999) |
| Average Wage: | \$55,000 |
| Health Insurance: | 65% paid by company |
| Potential Capital Investment: | \$6,000,000 |

Supporting and advancing programs and projects for rural businesses and small businesses (A.R.S. § 41-1545.02(A)(2)):

No awards.

Note: Actual job creation and capital investment numbers will not be available until the recipient submits its first annual progress report.

Fund Status

To date in fiscal year 2014, the ACA has awarded two grants in the cumulative amount \$2,000,000. Since the inception of the Arizona Competes Fund in July 2011, the ACA has awarded grants in the cumulative amount of \$10,700,000 to nine grantees and \$6,350,050 to two programs/projects for a grand total of \$17,050,050.

Revised April 30, 2014

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Future Reporting Dates

2nd Quarter Report	(10/1/13 through 12/31/13)	January 15, 2014
3rd Quarter Report	(1/1/14 through 3/31/14)	April 15, 2014
4th Quarter Report	(4/1/14 through 6/30/14)	July 15, 2014
Comprehensive Annual Report	(7/1/13 through 6/30/14)	November 3, 2014

Revised April 30, 2014