

August 19, 2020

BOARD OF DIRECTORS MEETING PUBLIC SESSION





PUBLIC SESSION AGENDA

- 1 CALL TO ORDER AND ROLL CALL
- 2 GOVERNOR DUCEY WELCOME AND REMARKS
- 3 CONSENT AGENDA
- 4 CEO UPDATE

FISCAL YEAR 2020 RESULTS

PROJECTS

133

NEW JOBS

24,865

AVERAGE WAGE

\$68,073

CAPEX

\$15.1B

TARGET INDUSTRIES	TECHNOLOGY & INNOVATION	BUSINESS & FINANCIAL SERVICES	CONSUMER PRODUCTS & SERVICES	BIOSCIENCE & HEALTH CARE	AEROSPACE & DEFENSE	NATURAL RESOURCES	LOGISTICS
BY JOBS	45%	25%	11%	9%	8%	2%	1%
BY PROJECTS	41%	11%	18%	14%	12%	2%	3%

SOUTHWEST



13,045 NEW JOBS
\$4.6B CAPEX

CALIFORNIA



3,577 NEW JOBS
\$402M CAPEX

MIDWEST



2,465 NEW JOBS
\$715M CAPEX

SOUTHEAST



2,064 NEW JOBS
\$530M CAPEX

INTERNATIONAL



2,064 NEW JOBS
\$8.7B CAPEX

EAST



1,382 NEW JOBS
\$169M CAPEX

WEST



268 NEW JOBS
\$510M CAPEX

FISCAL YEAR 2020 ACA CLIENT ACTIVITY

Business Attraction & Expansion



*Not all client logos reflected

FISCAL YEAR 2021 YTD RESULTS

PROJECTS

19

NEW JOBS

5,559

AVERAGE WAGE

\$50,034

CAPEX

\$644M

TARGET INDUSTRIES	CONSUMER PRODUCTS & SERVICES	BUSINESS & FINANCIAL SERVICES	BIOSCIENCE & HEALTH CARE	TECHNOLOGY & INNOVATION	AEROSPACE & DEFENSE
BY JOBS	73%	14%	9%	2%	1%
BY PROJECTS	56%	11%	22%	6%	6%

SOUTHWEST



4,323 NEW JOBS
\$521M CAPEX

CALIFORNIA



914 NEW JOBS
\$31.6M CAPEX

EAST



227 NEW JOBS
\$85M CAPEX

INTERNATIONAL



95 NEW JOBS
\$7M CAPEX



COVID-19 ACTIVITIES



Bringing back jobs—safely

Following data and recommendations from the Arizona Department of Health Services (ADHS) and the Centers for Disease Control and Prevention (CDC), the state is gradually bringing the back into the economy while providing guidance for businesses to resume operations with physical distancing and enhanced sanitation.

MAY 1 Authorized hospitals and outpatient surgical centers can resume elective surgeries. Guidance includes: Distribution of adequate safety and process-based criteria.

MAY 2 Retail businesses can sell goods through delivery service, walk-up/curbside service, drive-through/delivery service, or curbside delivery. Guidance includes: Physical distancing and process-based measures for staff.

MAY 3 Barbers and cosmetologists can resume appointment-based services. Retail businesses may fully reopen with reduced occupancy. Guidance includes: Recommendations for appointment-based service.

MAY 4 Restaurants and coffee shops can resume dine-in service. Guidance includes: Limiting parties to no more than 10. Limiting occupancy to 50% of capacity.

MAY 5 Pools, gyms and fitness centers can resume operations. Guidance includes: Physical distancing and process-based measures.

MAY 6 Stay Home, Stay Healthy. Stay Connected. Stay Healthy, Return Smarter, Return Stronger.

The Arizona Commerce Authority and families by providing

Reopening Guidance for Businesses

We've collected the latest guidance from health officials and industry-recognized leaders, making it easy for businesses to find the most up-to-date information on how to safely resume operations.

Review guidance at azcommerce.com/covid-19/reopening

Loan

Recipients of the Arizona Economic Stimulus Program can apply for a loan to help cover operating expenses.

Return Stronger Upskilling Website

Launched in partnership with ARIZONA@WORK, the state's workforce development network, the Return Stronger website connects Arizona workers with no-cost employment training and virtual career counseling.

Get started at azcommerce.com/returnstronger

Protecting Arizona's people. Supporting Arizona's businesses.



Stay Healthy. Return Smarter. Return Stronger.

ARIZONA COMMERCE AUTHORITY

With public health top of mind, Arizona is moving forward safely and responsibly together.

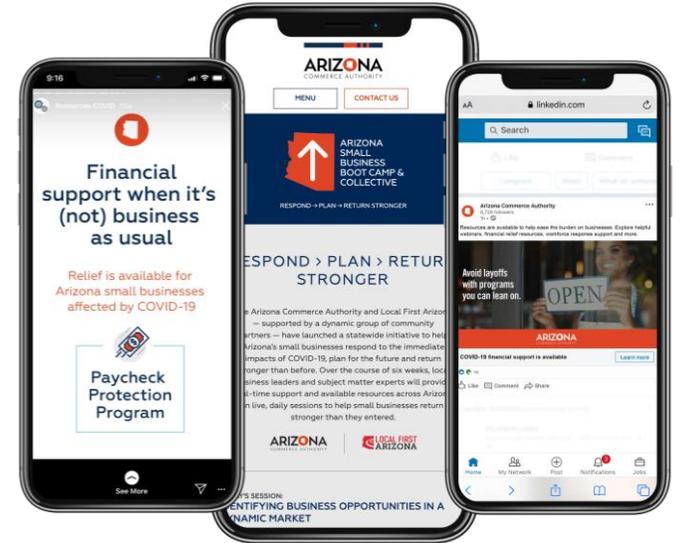
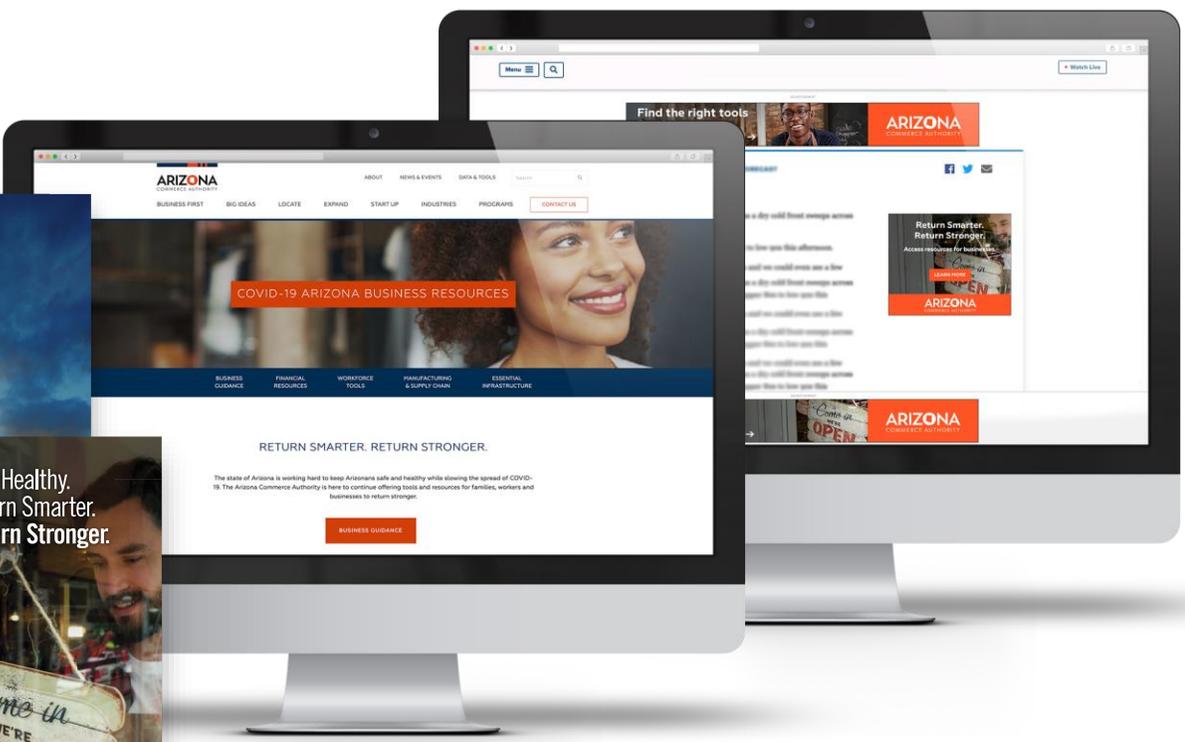
ARIZONA COMMERCE AUTHORITY
azcommerce.com



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ARIZONA COMMERCE AUTHORITY
azcommerce.com



107,300 site visits

8,630 TV spots | 10.8 million TV impressions

378,500 social media impressions

25,390 social media engagements



SBA FINANCIAL PROGRAMS

190,591

TOTAL ARIZONA LOANS APPROVED

\$12.4 B

TOTAL AMOUNT OF ARIZONA LOANS

85,771

PPP LOANS

56,273

EIDL LOANS

93,559

EIDL EMERGENCY ADVANCES



ARIZONA BUSINESS LANDSCAPE

595,000

TOTAL BUSINESSES IN ARIZONA

591,000

SMALL BUSINESSES IN ARIZONA
LESS THAN 500 EMPLOYEES

485,000

NON-EMPLOYER BUSINESSES
SELF-EMPLOYED INDIVIDUALS

106,000

BETWEEN 1 AND 500 EMPLOYEES



SMALL BUSINESS BOOT CAMP

DAILY

17

WEEKS

3,556

PARTICIPANTS

81

SESSIONS

azcommerce.com/small-business-boot-camp

WORKFORCE RAPID RESPONSE



New skills. New start.

Find training and tools for your next opportunity.

With change comes opportunity. And opportunity can open doors. If your employment situation has changed or if you're looking to advance your career, Arizona's workforce network can help you prepare for what's next.

1

Connect with a local expert

Contact an ARIZONA@WORK career counselor for no-cost guidance regardless of your background or skill level.

- map current skills
- profile your interests
- create career plans

2

Access free training resources

Explore ARIZONA@WORK's no-cost online training programs available for workers, independent contractors and entrepreneurs.

- identify programs that match your goals
- elevate existing skills and build new ones
- obtain certifications to add to your resume

3

Find your next job

Get connected with job openings in your area that are relevant to your interests and skills.

- create and post resumes
- find current job openings
- research labor market information

Together, our workforce network is providing you with the tools to

RETURN STRONGER



ARIZONA
COMMERCE AUTHORITY

ARIZONA@WORK

Arizona Department
of Economic Security

Arizona Department
of Education

Arizona Office of
Economic Opportunity

A proud partner of the **americanjobcenter**

azcommerce.com/ReturnStronger



122,781 site visits

25,029 TV spots

71+ million TV impressions

15,417 form submissions

1,222 Coursera enrollments

178 Coursera completions





PPE SOURCING

6 MILLION

N95 MASKS PURCHASED THROUGH
HONEYWELL AGREEMENT

1.1 MILLION

N95 MASKS PURCHASED WITH
IVY DONATION

429,000

PIECES OF PPE EQUIPMENT
DONATED TO ARIZONA BY
TSMC

180,000

SURGICAL & N95 MASKS
DONATED BY INTEL AND IRIS
USA

80,000

REUSABLE ISOLATION GOWNS
MANUFACTURED BY FABRIC
TEMPE

ARIZONA CORONAVIRUS RELIEF FUND

\$8.6 MILLION

COMMITTED TO DATE



ARIZONA CORONAVIRUS RELIEF FUND

\$7.8 MILLION+

GRANTED TO DATE



[ArizonaTogether.org](https://www.ArizonaTogether.org)





THANK YOU

