



**ARIZONA COMMERCE AUTHORITY BOARD OF DIRECTORS  
PUBLIC MEETING MINUTES**

Wednesday, October 21, 2015  
9:00 A.M.

1700 W. Washington St., Phoenix, Arizona  
2<sup>nd</sup> Floor Conference Room, Executive Tower

**I. Call to Order and Roll Call**

Governor Doug Ducey, Chair, called the October 21, 2015 meeting of the Arizona Commerce Authority Board of Directors to order at 9:06 a.m. and welcomed the attendees and the public. The meeting was noticed and properly posted. Governor Ducey requested that Sarah Knaperek call the role.

**Board Members Present in Person**

Governor Doug Ducey, Chair

Gary Abrams

Michael Bidwill

John Kaites

Jim Keeley

Steve Macias

Sandra Watson, President/CEO

President Rita Cheng

Judy Wood

**Board Members Present Via Conference Line**

Mayor Mark Mitchell

**Board Members Not Present**

Senate President Andy Biggs

House Speaker David Gowan

Richard Adkerson

Richard Boals

Craig Barrett

Drew Brown

Brian Mueller

Victor Smith

Mike Ingram

President Michael Crow

President Ann Hart  
Dr. Rufus Glasper  
President Eileen Klein

*Note: As only seven of fourteen voting board members were present, a quorum was not achieved.*

## **II. Welcome Remarks from Chair Governor Doug Ducey**

Governor Ducey welcomed the Board members and thanked them for their service. He discussed the outstanding results of the trade mission he had recently led to Israel. He highlighted his meetings with Israel Prime Minister Benjamin Netanyahu and former president Shimon Peres on cybersecurity and the Iron Dome, as well as his speaking engagement at WATEC, one of the premier global dialogues and exposition focused on innovation for the world's water and ecologic system. Governor Ducey also discussed how the launch of the statewide branding initiative, the publication of the AZ Awesome newsletter, which celebrates the good news and achievements in our great state, the ACA's clean audit, Aviage System's celebration of their grand opening in Peoria and the Governor's proclamation of October as Manufacturing month. Lastly, the Governor stated that the goal for Arizona is to become the best place in the nation to work, do business and raise and family.

## **III. Consent Agenda**

- a. Approval of June 22, 2015 Board Meeting Minutes
- b. Approval of FY16 Budget

Michael Bidwill moved to approve the Consent Agenda; Gary Abrams seconded. The motion was approved. *Note: As a quorum was not present, these items will have to be ratified at the next Board meeting.*

## **IV. CEO Report - Sandra Watson**

President and CEO Sandra Watson began her report by recognizing companies the ACA worked with during the first quarter of FY2016 and highlighted results in the areas of Business Attraction, Business Expansion, Trade, and Innovation & Entrepreneurship. She then called on ACA team leaders to discuss their teams' activities. Kevin Sullivan, SVP of Business Attraction, reviewed the ACA Business Attraction and Expansion pipeline. Brian Sherman, SVP of Business Development, reported on the Arizona Innovation Challenge results. Brad Wright from the Arizona Organization Committee gave a report on the upcoming 2016 College Football Playoff National Championship.

## **V. Executive Session**

Michael Bidwill moved to enter into Executive Session; Steve Macias seconded. The motion was approved.

- a. **Client Updates**
- b. **Business Development Strategies**
- c. **Branding Strategy Update**

**VI. Call to Board Members for Items for Future Agendas**

No comments or future items for discussion were noted.

**VII. Call to Public**

No public comment.

**VIII. Adjournment**

Gary Abrams moved to adjourn; John Kaites seconded. The meeting adjourned at 11:12 a.m.